



# MACK MINUTES

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Date: Wednesday, December 13, 2006

## ***Revolabs 4 Pack Executive System***

*Getting you back in front of your customer*

Revolabs has changed the way we deliver audio to the far-end during audio and videoconference calls. With the introduction of their Solo Executive System, dealers can now mic 8 participants in a meeting with a single rack space receiver. No longer are the end-users tethered to the table with gooseneck mics, pod phones, or boundary microphones. No longer do you have to worry about changing batteries in lavalier mic systems, hassle with body-packs and cables, or worry about the receiver and transmitters being tuned.

But Revolabs knows that not every room requires an 8 mic system. They have listened to you, the integrators, and have introduced the brand new Revolabs Solo Executive 4 Pack System. You get every benefit from the 8 pack system, including 128 bit encryption and an 8 hour talk time per charge (36 hour stand-by time). And yes, the receiver is still a single rack space with 4 individual line-outs and line-ins.

Revolabs new Executive 4 Pack System now allows the dealers to go after the smaller meeting rooms and provide the end-users the best far-end audio possible. Revolabs has given the dealer a reason to re-visit their customers by offering them unmatched audio quality in both large and smaller meeting rooms.

Below are just a few applications for the Executive 4 Pack.

### Videoconference Codecs

As we know, many of the videoconference units sold are not part of an installed room. Usually, the corporate office will have an integrated codec in a rack that is part of a larger AV system with many capabilities. The branch and satellite offices acquire a standalone unit with a display.



These remote offices use a pod mic for the audio. We all know the sound quality is not the greatest with pod mics. They pick up ambient sound in the room, such as HVAC noise, projector fan noise, and sound generated from the table. With the Revolabs 4 Pack system, you can now integrate a wireless mic system in these rooms with the addition of a small mixer. The Revolabs unit will take its 4 inputs through a mixer and output one feed for the codec. Now these small rooms can deliver the unmatched audio to the far-end.

### Multiple System Configurations

Revolabs allows units to be linked together in order to add more microphones. Dealers now have the ability to target a wider variety of rooms. Most rooms we install are custom & rarely are we able to use a design more than once due to a variety of circumstances, such as the number of participants and room layout.

With the Revolabs Solo Desktop, Executive 4 Pack, and Executive 8 Pack, you now have a solution for the majority of the rooms using audio and videoconferencing. By linking the 4 pack and 8 pack systems together, you now have solutions for a 4, 12 or even 16 person room.

### Meeting Overflow

Revolabs can be used in rooms that already have an installed sound system that the end-user is happy with. However, many conference rooms have to deal with overflow on occasion. One way to cover overflow is to purchase a couple hand-held mics for people to pass around in the back of the room if they have a question. It is not the most practical method due to the fact you have to pass around a live mic from person to person.

The Revolabs 4 Pack system is a perfect solution to mic individuals who attend some meetings, but do not have a seat at the conference room table. The overflow attendees can clip-on a Revolabs mic and not worry about passing microphones around the room. This greatly improves the overall audio quality to the far-end and also eliminates any downtime caused by the handheld mic solution.

For more information on Revolabs or to see a demonstration, please contact me at [greg@starin.biz](mailto:greg@starin.biz). You can also visit the following websites for more information <http://revolabs.starin.biz> & [www.revolabs.com](http://www.revolabs.com).

